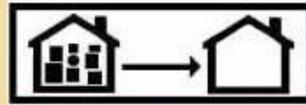


decluttering.ca



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Service Opions offered by Stephen Ilott - Decluttering.ca. (Professional Organizer of Choice by a growing community of Realtors)

Decluttering a home:

Focus on getting the home ready to view, photograph and list. This means getting non essential items out of the viewing spaces which inhibit a sale. Less is more; family photos may be packed, décor items to reduce visible clutter etc. Create clean sight lines, open presentation walls and a sense of space and possibility. Pack up can't decide items now in don't know boxes. Deal with them pre-move but post sale in the closing period to give yourself more time and reduce pressure now.

- 1) **Sorting and deciding on possessions:** Guided help to sort and review all items, room by room, area by area (doing all physical work required), offering sympathetic, understanding perspective and advice to maintain focus and quickly decide on how to proceed.
- 2) **Sell: Explore Consignment** options for unwanted furniture and décor items. Ex. Millionaire's daughter in Oakville. **Estate sales** firms available are both in house and on line options. **Antique, décor stores** are also an avenue to sell. Decluttering.ca can source them for the client. **Classified listings** are an effective option: Kijiji and Craigslist being the most noted. Decluttering.ca manages the postings and fielding of all inquiries to find the best and safest taker. Hourly rates apply.
- 3) **Donate:** Decluttering.ca works with numerous charities to channel useful items to those in need including clothes, household items, décor, furniture, toys, etc.
- 4) **Give to family:** Assist family to have family pick up items.
- 5) **Shipping:** Options abound from specialized shippers to Greyhound to Fed-Ex.
- 6) **Estate RE: Legal situations:** Photograph, catalog for detail reference, pack: Decluttering.ca works with Real Estate lawyers (executors), divorce lawyers etc. to

- clear properties and ensure clear indication of what possessions are on site and what is designated for whom; photograph, catalog and pack up from the viewing spaces to sell the home effectively. Coordinate storage and any needed service.
- 7) **Keep & Pack Items for new home:** Pack items for moving. Materials supplied at cost. Can also arrange bin rentals such as Frogbox if a distant move is in order.
 - 8) **Trash disposal:** Coordinates trash disposal via junk removal companies.
 - 9) **Storage (Self) off site or in PODS (Portables):** Arrange storage options at facilities at location of choice for items to be removed for staging or for later consideration or disposal by family. Another storage option are trailers delivered to the home and packed up for storage later delivery to new location.
 - 10) **Staging homes:** Stage the home for better viewing potential using what already exist on site. For more advanced Staging an associate can be referred to or work with established realtor Staging professionals.
 - 11) **Relocation Services:** Facilitate moves. (Movers large and small, offered) Takes care of packing, supplying materials, unpacking at the new location and removal of materials.
 - 12) **Materials delivery:** Packing materials needed by client can be purchased and delivered. Materials at cost plus a delivery time charge of \$15.00 plus hst.

Fees: \$45.00/hr. plus hst. A preferred realtor, frequent client or senior rate may be offered. Only time and materials used are charged for. Session lengths are discussed in advance. Payment is requested at end of each day's work, upon receipt of invoice. Payable to "Decluttering.ca" via cheque or E-transfers.

I look forward to working with you.

Stephen Illott: Professional Organizer- with thirteen years' experience. Author, speaker, former National Director of Membership POC, Silver Leaf Member.